

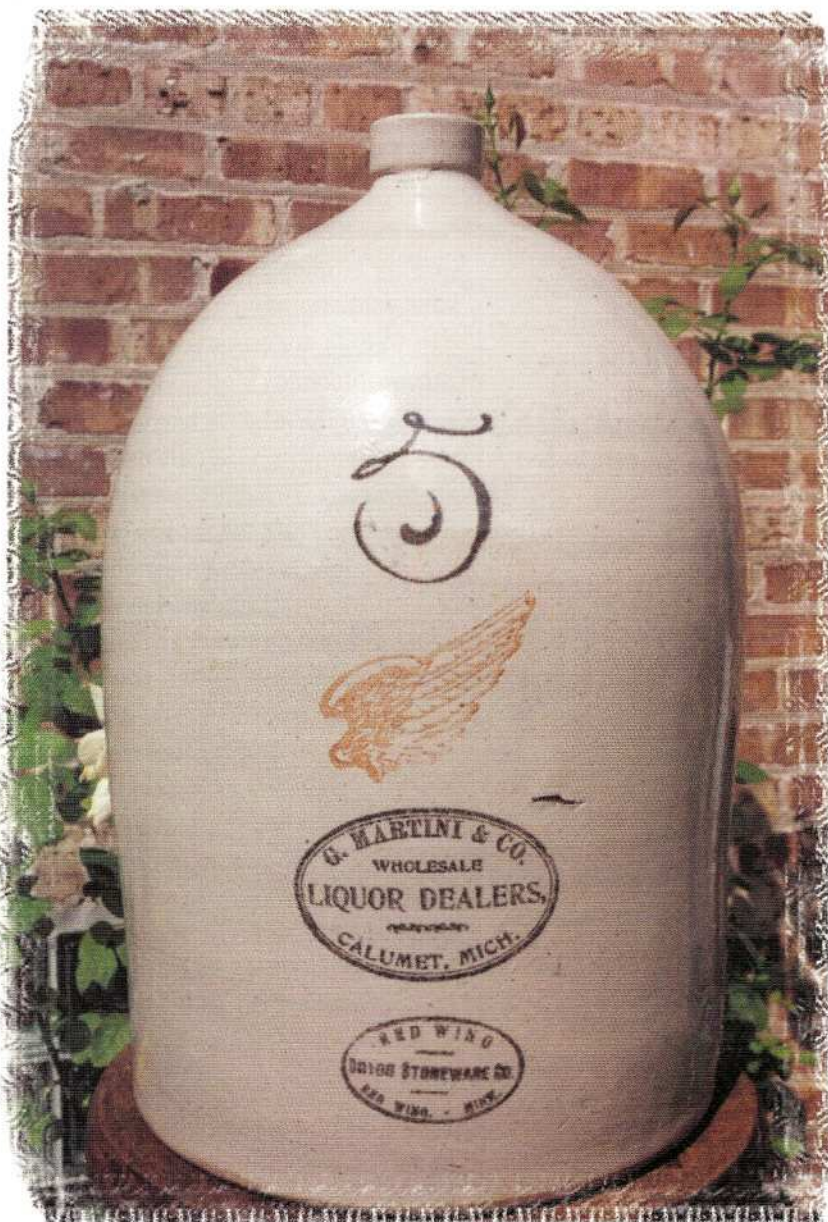


VOL. 29 NO. 2

N E W S L E T T E R

APRIL, 2004

G. MARTINI & CO.



A rare G. Martini "torpedo" jug.

For Paul Kosmatka, the February MidWinter GetTogether was especially memorable for this avid collector. Paul's parents were both dealers and collectors who were involved in the antiques industry throughout the years. They spent several years traveling in the Calumet, Michigan and upper-peninsula area and had acquired many unique Red Wing advertising pieces from the region. His parents bought and sold various pieces of stoneware and had inadvertently collected numerous Red Wing jugs with Martini advertising. Paul ended up owning the collection of Calumet jugs, accumulated by his parents, and had the opportunity to add to his collection at MidWinter. Here is the history behind these unique jugs.

Red Wing Stoneware companies produced many styles of jugs. Shoulder, cone top, common, druggist, fancy, and bee hive jugs to name a few. Although common and fancy jugs are often referred to as bee hives because of their shape, they were actually made in a mold. True bee hive jugs were hand thrown on a potter's wheel. Bee hive jugs were also never bottom signed, as the signature was part of the mold.

(continued on page 4)

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Display Room - Julie & Glenn Beall

CLEANING STONEWARE

In the February issue of the Newsletter, there was a very informative article from Larry Roschen on practical ways to clean Red Wing dinnerware pieces. Now we will learn some tips on dealing with cleaning up stoneware pieces from Con Short.

Many of the RWCS members have had at least one piece of Red Wing stoneware in their collection at one time or another. In this article, I would like to share some thoughts and past experience on cleaning up stoneware. Obviously there is a difference in how you would handle salt glaze and zinc. There are two categories in regards to cleaning – just plain dirty and discolored from grease or foreign materials such as paint, rust or sodium. No matter what the size or condition is of the piece, the item first needs to be scrubbed with hot soapy water and then rinsed thoroughly.

To clean a hairline crack, an alternative to bleach is hydrogen peroxide. This can be purchased at any local drug store. Stronger hydrogen peroxide can be obtained at a hair salon. Place a strip of cotton over the hairline, then saturate it with hydrogen peroxide. Cover the cotton with something like Saran Wrap and tape it down to keep the cotton from drying out. This may need to be done several days in a row as it is a slow process, but it does work. This method also works on hairlines in art pottery and dinnerware. Larry Roschen uses a container filled with peroxide; I've only used it on hairlines.

To brighten salt glaze and zinc

stoneware, many collectors will use bleach. There seems to be a common fear of bleaching an item. I have bleached dozens of Red Wing stoneware pieces and not had any problems. (Except for the white spots on my clothes!) Use regular household bleach- Clorox, Hilex or Purex, not the less expensive brands. Some people use the bleach full strength, others dilute it. For large pieces, a 30 gallon plastic garbage can with a lid works well as a dip tank. Keep the tank outside or on a cement floor. Don't wear good clothes when doing this or checking on the progress, as you will splash something no matter how careful you are! Good quality rubber gloves will also save your hands.

Salt glaze bleaching is done differently than a zinc piece. If the salt glaze item has a hairline that needs cleaning, you can use the dip tank method. But be careful! If left too long in the bleach, the hairline will turn white. Frequent checking (every 10 minutes) is necessary. I scrub the piece with a green Scotch Brite scratch pad. When the piece appears brighter, remove it and rinse it with lots of water and/or let the piece set immersed in water. Turn the piece upside down and let it dry for a long time before setting it on carpet or any other surface that can be harmed by water or bleach. (The bleach and water have been absorbed through the porous bottom and continue to come out for a period of time.)

Zinc glaze stoneware may be left in the bleach tank overnight or longer. During the bleaching time, occasionally scrub the piece with a

green scrub pad. Rinse the piece well— use lots of water or soak it in water. The piece should be cleaner and brighter. Again, let it dry for a long time.

For grease stains in salt glaze or zinc pieces, put the piece in a 200 degree oven with the grease spot down. Place a pan underneath to catch the grease. You can also wipe the item now and then with a paper towel or Kleenex. It is best to do this when your wife is away, because it may take a day or two and emits a greasy smell! The grease stain may not completely disappear, but it should lighten noticeably.

Paint can be removed with any paint stripper – I've used Zip Strip and Bix. Put a small amount on at a time, let it work and then wipe it off. Small flecks of paint can be chipped off with your thumbnail or a knife. Commercial paint remover does not seem to hurt salt glaze or zinc. Wash the piece with hot soapy water and rinse it when finished.

If you are dealing with a rust stain, there are two rust removers that I've used: Lime Out and Whisk Rust Stain Remover. Both do a wonderful job of removing rust

from stoneware. Rust on stoneware is often the result of a wire repair or sitting a long time in water. The rust might have been there for years. Don't expect it to disappear immediately. Repeated use of the remover might be necessary. Because rust removers are liquid, they tend to run off a round crock and will damage counters or carpets, so use with care.

We think some white stains on salt glaze are caused by Water Glass which was used to preserve raw eggs. We've tried many things to remove these stains. As soon as the cooler dries, the white streak is back. Lime Away and other cleaners will remove some lime deposits, but not Water Glass. Please let me know if you have successfully removed this type of mark.

If one product doesn't work for you, try another one. The glaze on Red Wing stoneware is very tough. Don't worry about hurting it. Good luck!! I would be interested to hear about your own cleaning and bleaching experiences. Please contact me, Con Short, Box 14, Beach, ND 58621 or email csshortnd@mcn.net 

CLUB NEWS

SANDY SHORT – EDUCATION MANAGER

Education 2004 includes three presentations from MidWinter in case you were unable to attend. We have several new presenters as well as some favorites from the 2003 Convention. Topics include: Odds & Ends of RW, Fort Dodge Stoneware, Abingdon Pottery, Recent Dump Finds, Collectible Fruit Jars, a tour of the Schliech Museum, Dinnerware and Buying and Selling on Ebay. The seminars seem to get better and better. Come and enjoy them!

It's not too late to become a presenter!!
Contact me at csshortnd@mcn.net or 701-872-3236. 

MEMBERSHIP

A Primary membership in the Red Wing Collectors Society is \$25 annually and an Associate membership is \$10.

There must be at least one Primary membership per household in order to have Associate membership. Members can pay for more than one year membership fee when renewing.

Contact the RWCS business office for additional details.

Red Wing Collectors Society Office
P.O. Box 50 • Red Wing, MN 55066-0050

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The Red Wing Collectors Society, Inc.
Newsletter is published bi-monthly by the
Red Wing Collectors Society, Inc.
Suite 300 • 2000 West Main Street
Red Wing, MN 55066-0050.

First Class Postage Rate is paid at Red Wing, MN and additional offices.

Postmaster: Send address change to:
Red Wing Collectors Society, Inc. Newsletter
PO Box 50 • Red Wing, MN 55066-0050.
USPS 015-791; ISSN 1096-1259.

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NEWSLETTER DEADLINES

Issue	Text/Editorial	Advertising
February	January 1	January 10
April	March 1	March 10
June	May 1	May 10
August	July 1	July 15
October	September 1	September 10
December	November 1	November 10

EDITORIAL BOARD

Clifford Ekdahl, Dave and Diane Hallstrom,
Al Kohlman, Ron Linde, Larry Peterson,
Ray Reiss, Con and Sandy Short, Dave Short.

Fancy jugs can be found with both Red Wing and Minnesota bottom signatures. The jugs were available in 1/8 pint, 1/4 pint, 1/2 pint, 1 pint, 1 quart, 1/2 gallon, 1 gallon, and 2 gallon sizes.

The fancy jug was popular with druggists and liquor merchants. It was bee hive shaped and had a two tone glaze, brown top with a white bottom. Adding an attractive advertising label on the white glazed portion of the jug made an eye catching vessel for any merchant.

The liquor business in Calumet, Michigan was flourishing at the turn of the century. Calumet was the copper mining capitol of the world, at the time, and the large population of miners supported many liquor distributors. They were all competing for their share of the lucrative market.

G. Martini was one of the more successful Calumet liquor dealers, and as the story goes, was a bit of an eccentric. Although Martini advertising can be found on several different style jugs, two styles are most predominant. The fancy jug and a "torpedo" shaped bee hive. He apparently wanted his jugs to be different than his competitors, so he requested that Red Wing make jugs to his specifications. There were two different style labels used on Martini jugs, G. Martini and G. Martini & Co.

The torpedo shaped bee hives were obviously made by Red Wing. They were custom ordered by Martini, as there are no known jugs in this style, displaying conventional Red Wing markings, (i.e.; wing and oval, birch leaves, etc.), nor has there ever been any



Pictured here are two other styles of G. Martini advertising jugs.

other merchants' advertising found on this custom shape. Although this style jug is scarce, it is typically found with the advertising label only. To date there are only (3) five gallon "torpedo" jugs, with wings, known to exist. Two of these winged jugs display Red Wing ovals in addition to the wing. The third winged jug is the only known advertising bee hive to have three colors on it, (a blue "5", a red wing and black advertising).

Martini also used the popular fancy jug style. A one or two gallon jug with his rather large, simple advertising oval is quite attractive. It is certain, that at one point, Martini requested fancy jugs larger than the available two gallon size. Apparently, Red Wing had to improvise to meet this customer's request. Red Wing addressed the need for larger fancy jugs by taking a hand thrown bee hive jug and

dipping the top half in slip. Once finished, the brown top, white bottom jug displaying Martini's label was a match for the smaller fancy jugs he also ordered for distribution. There are currently (2) three gallon and (1) four gallon two tone bee hive jugs, with Martini advertising, known to exist. These two tone, hand thrown bee hive jugs are quite unusual.

Obviously, G. Martini's flourishing liquor business enabled him to order enough jugs from Red Wing to demand special styles and shapes that were uniquely his. Perhaps these custom jugs were both Martini's trademark in the business, and testimony to his eccentricity.

A special thank you to Paul Kosmatka and Dave Kuffel for sharing the story and history behind these unique Red Wing jugs. 

RED WING GRAND EXCURSION

If you would have been standing on the banks of the Mississippi in Red Wing 150 years ago, you would have witnessed an amazing sight: a whole armada of steamboats, full of rich and famous people heading upriver to the port of St. Paul.

The year of the first Grand Excursion was an important one for the Minnesota Territory: 1854 was the year St. Paul was incorporated as a city and Minneapolis, on the opposite bank, was surveyed for the first time. It was also in 1854 that the Chicago and Rock Island Railroad finished the first rail line between Chicago and the Mississippi. Within four years after the Grand Excursion, Minnesota was catapulted into statehood, and the entire region was positioned as a dominant force in the development of the nation in the 19th century.

In July of 2004, a parade of modern paddlewheel passenger boats, called Grand Excursion 2004, will repeat that 400-mile journey from the Quad Cities to the Twin Cities. The original trip helped introduce this part of the American frontier to the eyes -- and pocketbooks -- of the country's leaders, and eventually the world's.

Organizers of Grand Excursion 2004 hope it will have the same effect now, showcasing the varied richness of the Mississippi and the towns along its banks in Illinois, Iowa, Wisconsin and Minnesota. The Grand Excursion 2004 plans started about a decade ago, and involves four states, more than 50 river communities, dozens of

organizations, 16 ports of call and at least 500 special events and celebrations along the way. The dates are June 25 to July 5, 2004.

The big boats in the 2004 flotilla will be modern paddle wheelers that look just like the original ones. About 10 paddle wheelers are expected to participate, several which have docked in Red Wing many times over the years. The formal launch of Grand Excursion 2004 is June 25 in Davenport, Iowa. The Delta Queen and Mississippi Queen will travel longer than the rest, leaving St. Louis on June 23. The flotilla will end in St. Paul the afternoon of July 3. The two Queens will be docked in Red Wing on July 2, 2004, along with several other boats.

Special Events Along the Way

In more than 50 river towns along the way, the Grand Excursion will be celebrated with fireworks, parades, historic walking tours, special museum exhibits and lectures, parties, picnics, concerts, theater performances, regattas, water shows, fun runs, bike races, guided hikes, arts and crafts fairs and hot-air balloon rides. Many reenactments are also planned, depicting different eras in river history, including Native American camps, fur-trade rendezvous and Civil War-era battles and encampments.

Education is an important element of the whole event and will occur in the classrooms around the region. More than 825 schools have received a "River Exploration Trunk". Modeled after the luggage that early travelers used on



GRAND EXCURSION 2004™

steamboat trips, the modern ones come packed with educational information and artifacts donated by the river towns for the students to learn from.

There will be several concerts during the event and tickets can be purchased for the performances now. On Friday, July 2nd join in the fun with the Johnny Holm Traveling Fun Show on stage at Bay Point Park 9:30 p.m.-12:30 a.m.

Saturday, July 3rd the Prairie Island Indian Community proudly presents The Little River Band performing on the Treasure Island Resort & Casino stage at Bay Point Park from 9:30 - 11:00 p.m. Kurt Jorgensen, winner of 7 Minnesota Music awards in 2003 will open the evening from 8 - 9 p.m.

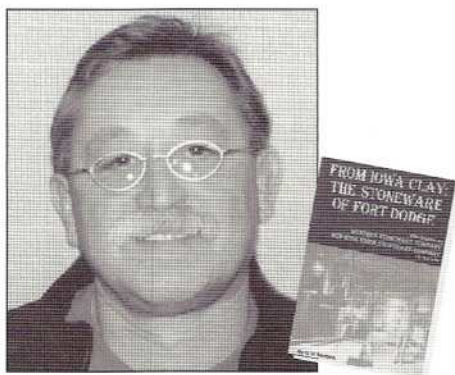
Sunday, July 4th bring your friends and family to the Christian concert by the highly acclaimed group RIVER from 7:00 to 9 p.m. with a fireworks extravaganza immediately following the concert. RIVER is preceded by special guests 3Pete at 6:30 p.m.

Purchase advance tickets through the Sheldon Theatre Box Office at www.sheldontheatre.org or call 651-385-3667 or toll-free 1-800-899-5759.

For additional information, visit www.grandexcursion.com/redwing.

All these events are aimed at celebrating the Mississippi River and recognizing what an important role it has played in Red Wing's growth over the years. 

FORT DODGE STONWARE THE REST OF THE STORY



In the February issue of the Newsletter, you read about Fort Dodge Stoneware. Greg Steffens (pictured above), the author of the book, was the keynote speaker at MidWinter. Here is the condensed version of the rest of the story. To learn all the facts, you will need to get the book!

After the death of Martin White, his sons William and Arthur took over the business. The pottery was successful along with the Hartwell and Bower Pottery, which was

located right next door. The various products produced by both potteries complimented each other's product lines and they merged together in 1892. This new company was called Fort Dodge Stoneware and proved to be a very successful merger.

On May 1, 1906, it was recorded that Albert Philpot of Chicago had purchased the Fort Dodge Stoneware Company land. The property was then deeded to the Western Stoneware Company and designated "Plant 7". Eight months later fire would wreak havoc at the plant. December 17, 1906 the Western Stoneware Company lost its Iowa flagship company in a fire that destroyed the plant.

After that, there was an attempt to start a new company, Plymouth Stoneware Company in Fort Dodge. Its main offices were

located there but all of its production was conducted in the city of Marshalltown, Iowa.

After only a year in production, L.E. Armstrong sold the Plymouth Stoneware Company to a Red Wing, Minnesota stoneware company. The Red Wing Daily Republican reported the acquisition in the April 2, 1909 edition.

The demise of the Iowa stoneware industry came in May of 1910 when the Red Wing Union Stoneware Company closed its doors for the last time.

To order Fort Dodge Stoneware, contact Greg Steffens, 519 West Fillmore Winterset, Iowa, 50273-1042. Email kilnbsmoke@hotmail.com. Cost per book is \$19.95 and includes free shipping/tax. 

GET READY TO DISPLAY

This notice is the unofficial kick-off to the Pre-Convention Season. Your display room coaches are ready to welcome seasoned displayers, rookie displayers, and the ever-important volunteers to be part of the 2004 Convention Display Room Team!

During training season while you are considering how to best display your treasures, the display managers are feverishly anticipating the return of signed display agreements for entries in the Stoneware, Dinnerware, Art Pottery, Rare Items, and Memorabilia contests along with agreements for non-competitive chapter displays. We can then map

out the room so that the special needs for creative, informational, and educational displays -- both large and small -- can be met. We try to be extra-flexible for our Rare Items displayers of all types of Red Wing items or groupings. We try to plan out enough display space. Therefore, please contact us in advance because we cannot guarantee space for last minute recruits.

We are looking for more displayers and volunteers to help with this fun and important part of the RWCS Convention. Thanks to all who have already signed on with the 2004 team. If you have any questions or would like to learn

more about what it takes to put up a display, please contact us! It is a fun way to show off your collection. It is not difficult, as the only requirement is that you spend a little time setting up and taking down your display.

We invite all members to come to the 2004 Display Room and cheer on your team by voting for your favorite displays in each category. Interested parties should contact:

Glenn & Julie Beall
Display Room Chairs
215 W. 7th St.
Logan, IA 51546-1221
gbeall@loganet.net
(712) 644-2256 

TENTATIVE SCHEDULE FOR 2004 CONVENTION

WEDNESDAY, JULY 7

- Morning Board of Directors meeting (open to the public)
- Outdoor brat feed at Pottery Place Mall (sponsored by Pottery Place Mall)
- Early badge pickup at brat feed
- Auction Check-in

CONVENTION

Red Wing High School

THURSDAY, JULY 8

- Orientation for First Timers
- Chapter Presidents Meeting
- Commemorative Distribution
- Auction Check-in
- Keynote Address
- Chapter Meetings
- Kids' Seminars and Kids' Auction
- Sales of Educational Material
- Narrated Bus Tour of historical Red Wing, including a visit to the "Clay Pits"
- Display Room Viewing
- Evening Auction

FRIDAY, JULY 9

- Orientation for First Timers
- Commemorative Distribution
- Adult and Kids' Seminars
- Sales of Educational Material
- Display Room Viewing
- Annual Business Meeting
- Picnic at Colvill Park (sponsored by Red Wing Chamber of Commerce)

SATURDAY, JULY 10

- Commemorative Distribution
- Display Room Viewing - open to the public
- Show and Sale
- Commemorative Lottery
- Evening Banquet - St. James Hotel

SUNDAY, JULY 11

- Brunch - St. James Hotel

RWCS CALENDAR OF EVENTS

2004 NATIONAL EVENTS

May 1 & 2: Board Meeting in Madison, WI

July 8-10: Annual Convention - Red Wing, MN

October 16 & 17: Board Meeting

2004 CHAPTER EVENTS

April 24: Siouxland Redwings Spring Meeting @ 12:00 noon at the Pizza Ranch in Flandreau, South Dakota

April 26: Southwest Redwings will meet at the home of Bev Winchell, 432 South 113 Place, Mesa, AZ at 6:30 pm. Visitors welcome.

May 1: Iowa Chapter Meeting in Elkhart, IA 9:30 am at Chichaqua Wildlife Refuge

June 5: Nebraska Redwings, 2004 Noon picnic location to be determined. October meeting will be Sat. Oct. 2, in Lincoln, NE location to be determined

July 8: Siouxland Redwings Summer Meeting and Election of Officers @ 1:00 p.m. at the Red Wing High School, room TBA. The 2004 Siouxland commemorative will be unveiled and distributed to members at this meeting

RWCS CONVENTION FLAGS AVAILABLE

During the Annual Convention, the RWCS will have a very visible presence in downtown Red Wing. Large attractive vinyl flags can be sponsored by members or Chapters and will line the downtown streets. The cost to sponsor a flag is \$125.00. The flags will have the sponsor's name and can be decorated with images of stoneware, dinnerware, or a simple art pottery design. The double-sided flags are high quality and durable, with a tan background, a burgundy logo, and the name in green. After the Convention week the flags will be stored in Red Wing and hung up annually during future RWCS Conventions.

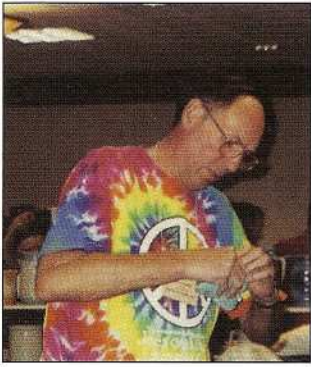
This is a great way for individuals, families, Chapters or companies to show their support of the RWCS. Please send a check (payable to the Red Wing Collectors Society) for

\$125.00 per flag with the flag design or logo, to the:

RWCS • PO Box 50 • Red Wing, MN 55066.

Deadline is May 14th, 2004. 





MID WINTER 2004



CLUB NEWS

from the
Auction Manager



JEFF FLOYD

There is still time to send in a piece for the RWCS Convention Auction. Forms have to be postmarked by May 1st. You may photocopy the form since the Auction is open to the entire membership. If you have misplaced your Form and need another, simply give me a call or e-mail. If selected in the lottery, you or another member must bring your piece to the July Convention. Please do not ship the piece to us or the Business Office. All commission rates are unchanged from previous years. Last year over 90% of the pieces submitted ended up in the Auction. If you have any question regarding the Auction please do not hesitate to call or e-mail me. I welcome any questions from the membership. 🐉

2003 CONVENTION VIDEO

A special video was created during 2003 Convention and members may borrow the videotape to watch the highlights free of charge. The videotape must be returned to the business office. 🐉

Contact Marcia Hislop at 1-800-977-7927 or email rwcsmem@redwing.net for details.

OUTDOOR ANTIQUE FLEA MARKET KICKS OFF RWCS CONVENTION WEEK!

There will be an Outdoor Antique Flea Market held in the streets of historic downtown Red Wing on Sunday, July 4, 2004. It begins at sunrise and will go until 4 pm. Please note that items for sale must be antiques or souvenirs. This event will kick off the week of the Annual Red Wing Collectors Society Convention, with events occurring all week around town and the official RWCS Convention beginning Thursday, July 8th at the Red Wing High School, Red Wing, Minnesota. Thousands of visitors and attendees will be in Red Wing during the annual Convention. This is the perfect event and audience to sell your items to, so don't miss out!

A \$50.00 donation to the Red Wing Collectors Society Foundation secures a 20'x 20' space to display all of your wares. You will be able to rent 2 ½' by 8' tables for \$10 each and chairs are only \$1 each in case you do not want to bring those items. Reservations are on a first come, first served basis so don't wait. For more information please contact:

Red Wing Collectors Society
Foundation Fundraiser
c/o Diane Hallstrom
787 Hallstrom Drive
Red Wing, MN 55066
Phone 800-554-9639 or
651-388-5744

Email diahall@redwing.net 🐉

PLEASE NOTE: CONVENTION INFORMATION

- ✓ Make sure you pre-register for the July Convention and you will save \$5.00.
- ✓ You must pre-register to be eligible for the lottery.
- ✓ Record your membership number on the form. If you have misplaced your number, leave it blank.
- ✓ Pre-registrations postmarked after May 15 will be returned!
- ✓ Seller's table contracts must be requested by May 1 and returned by May 15.
- ✓ Seller's and helpers should pre-register to avoid delays.
- ✓ No commemoratives are mailed until dues are paid.
- ✓ Mailed commemoratives will be shipped by the end of July. Commemoratives shipped to the same household may not arrive on the same day.
- ✓ Associate members can purchase commemoratives.
- ✓ KidsView seminars are for kids 15 and under.
- ✓ After October 1, 2004, members with expired memberships will forfeit their commemoratives (no refunds).

CALLING ALL KIDS

The snow in Minnesota is melting, which means spring and summer are just around the corner. You know what that means, it will soon be the July Convention and boy have we got some fun things in store for you this year!

Last year we concentrated on the Stoneware products made by Red Wing and we started writing a book about Stoneware.

This year we are going to focus on the Art Pottery that Red Wing made. We will continue writing our book, so make sure you bring your copy that you started last year. There are several RWCS members who know a lot about Red Wing Art Pottery and they will share their knowledge. We are hoping that Ray Reiss will join us and talk about his experience doing the research for and writing his books about Red Wing.

Of course, it wouldn't be Kids View without all of the fun activities, too. We will make the stoneware items with Mike and Russa Robinson, which is always a ton of fun for everyone. The auction with Dick Houghton is a popular event. We have been

collecting Red Wing dinner plates all year so everyone will have a plate to paint to add to their collection. As usual, there will also be some new activities that we are absolutely positive you will find exciting. All in all, it looks like a full schedule with lots of fun and learning.

Parents and other members, we need your help, too. We can always use volunteers to help with the activities. The number of children participating increases every year, which means we need more help.

The auction is such a popular event for the children and it is possible because of the generosity of the membership in donating items. Please contact us with your donations. The time and location of the drop off for KidsView auction pieces will be listed in the Convention schedule.

If you have any questions, want to volunteer or have great ideas for fun things to do, please contact Wendy Callicot or Sue Jones Tagliapietra at the addresses listed in the front of the Newsletter. 

CONVENTION LODGING

This summer there will be a major event happening in Red Wing the week prior to the RWCS Convention, called Grand Excursion.

We urge you to call early and make your room reservations.

For lodging information, contact:

Red Wing Chamber of Commerce

651-388-4719 • 800-762-9516 • or visit www.redwingchamber.com

Red Wing Visitors & Convention Bureau

800-498-3444 or visit www.redwing.org

MEET THE CANDIDATE

Jeff Floyd is seeking the Auction Manager position.

I have been a member of the RWCS since 1985. My first RWCS Convention was in 1987. My wife Paulette and I have two daughters ages 20 and 16. We fell in love with Red Wing when we first saw it for sale at a local flea market. We like to collect advertising stoneware and Greyline.

I have always been attracted to Auctions. I enjoy listening to the cadence of the Auctioneer. It has a soothing and calming effect. For some reason I am able to spend an entire Saturday or Sunday waiting for something interesting to sell. I have found that it is still a great avenue for picking up pieces for my collection or resale.

I was first elected to the Board of Directors as East Representative in 1994. I was then elected to run the RWCS Auction and have done so the last 10 years. 

What Do You Collect And Why?

Everyone has a favorite piece of Red Wing pottery. We'd like to ask you to share your thoughts on this topic by mailing or e-mailing your story and photo to us, as we are always looking for member contributions. Please enclose a photo of yourself or your collection, to add a more personal touch.

Please contact us with any questions you may have about submitting articles. 



Interim Secretary RWCS

PAULETTE FLOYD

February 13-15, 2004
Four Points Sheraton
Des Moines, Iowa

All board members were in attendance. Also attending were Kay Wilshusen, Business Manager & Marcia Hislop, Membership. Guests were Pete and Cindy May, Barney Olson II, Marv Osterholz, Grace Heiret, Glenn Beall & Wayne Burk.

The meeting was called to order at 1:05 pm on Friday, February 13, 2004.

Motion by Jerry Erdmann and seconded by Wally Armstrong to approve the minutes of the October 18-19, 2003 Board meeting as mailed. Motion carried.

Unanimous vote by email from Full Board resulted in Sue Jones Tagliapietra being elected Interim President & Paulette Floyd being elected Interim Secretary.

Full Board wants to acknowledge in writing a thank you to Corrinne Reed for all her years working with RWCS.

Business Manager's Report:

Financials for January were reviewed.

Motion by Steve Brown and seconded by Jerry Schleich that the 2003 interest money donation in the amount of \$10,021.91 --- be distributed as follows: 90%, to the RWCS Foundation for \$9019.71, and 10% to the Goodhue Historical Society for \$1002.19. Motion carried.

Canadian Newsletter discussion. - Problems with foreign mail being mailed to individuals in Canada & Belgium. Separate the names to the top of the list to make sure that all foreign mail is handled on a manual basis. Kay will send letter to all involved.

Cindy May - Reviewed letter to vendor regarding violation of Show & Sale Contract. Board discussed.

RED WING COLLECTORS SOCIETY

BOARD OF DIRECTOR'S MEETING • FEBRUARY 13-15, 2004

Online Membership Renewal - Some members would like to have the ability to register new members & renew membership online with credit card. This does not include using charge cards to sign up or renew membership at Convention and MidWinter.

Power point presentation regarding Online renewal & Convention Registration was given by Chad McKee from Star Tech Computing, Inc. Discussion followed.

A survey will be distributed to the membership during the annual business meeting to find out how many will be willing to use an online application for existing member renewals and new members registration using their credit cards. Survey form will be done and ready to review by July Board meeting. It will also be put in August Newsletter.

Commemorative Manager's report given by John Tremble:

Design is underway for the Commemorative with Western Stoneware.

Production number for 2004 will be 7,200.

On Thursday, when commemorative are available for pickup, members with lottery numbers 1-500 or lower, will be given the option of purchasing their lottery piece on that day. John will do article for the June Newsletter.

Commemorative pick-up Hours for Thursday & Friday will begin at 8:30 am.

Education Manager's report given by Sandy Short:

Mid-Winter - Two Educational Sessions - 4 presentation groups. All will be asked to do again at July Convention.

Chapter Reports:

Iowa Chapter has a Membership up to 350. Fall meeting had 50 members.

Southwest has new President - Lyle Tuttle.

The Illinois Chapter presented a check for a \$105 donation to the Foundation. The check was given to Steve Brown, liaison to the Foundation.

Representative at Large Reports given by Jerry Erdmann & Wally Armstrong:

The Michigan Chapter mail out, resulted in 30 responses. There may be a get together in April/May.

Montana Chapter discussion. Wally Armstrong will discuss with Scott Heide regarding the establishment of a New Montana Chapter with a different chapter name.

Discussion regarding the Ballot for the upcoming election.

Updated Slate of Candidates presented are: Jeff Floyd - Auction Manager

John Tremble/Matt Huepfel - Co-chairs Commemorative Managers

Diana Bailey - Education Manager

Unfinished Business:

Annual Newsletter Evaluation was sent to all Board members and the Chapter Presidents for feedback. Wendy Callicoat combined all information for discussion with the Board to take to the Newsletter Editors.

Approval of the 2004 Business Manager Documents:

Motioned by Jeff Floyd and seconded by Wendy Callicoat to approve the Guidelines & Expectations for the RWCS Business/Convention Manager 2004 as amended by the Executive Board. Motion carried.

Motioned by Sandy Short and seconded by Jerry Erdmann to approve the Business Manager/Convention Manager Position description 2004 as amended by the Executive Board. Motion carried.

Motioned by Paulette Floyd and seconded by Wendy Callicoat to approve the Performance Expectations & Annual Evaluation for 2004 -2005 as amended by the Executive Board. Motion carried.

Motioned by Wendy Callicoat and seconded by Wally Armstrong to approve the Guidelines to Follow When Completing Business/Convention Manager Evaluation Form 2004. Motion carried.

Meeting adjourned at 5:04 pm and called to order at 8:05 am on Sunday February 15, 2004.

All Board members were present accept Wendy Callicoat. Guests in attendance were Grace Heiret, Dennis Nygaard Jolene McKoon, June Erdmann and Todd Hintz.

The total number in attendance for this MidWinter GetTogether was 367. Included in that figure were the

nonpaying children at 26. Walk-in registrations were 78. Seller's tables totaled 35.

Trails West & Siouxlanders want to do the button for the 2005 Convention. Additional discussion will follow in May.

Representative at Large, Jerry Erdmann contacted Chapters on the production of the Convention button. The Wisconsin Chapter will do the 2004, Siouxland Chapter 2005, and the Trails West Chapter 2006.

New Sources of Revenue:

There was discussion on the RWCS sponsoring a Credit Card for members with the society logo. Jerry Schleich will continue to investigate and have an update at the May BOD meeting.

New Business:

Motion by Sandy Short and seconded by Jerry Erdmann to approve the policy regarding NSF checks and remove the language concerning publication of the members name in the newsletter as recommended by the Executive Board. Motion carried.

Future Budget Management:

There was discussion on the budget process and billing process.

Motion by Jerry Erdmann and seconded Wally Armstrong to accept the recommendation of the Executive Board that no bills in excess of \$1000 will be paid to any board member for expenses. Anything over \$1000 will have to be direct billed to the RWCS business office unless prior payment arrangements are made with the Treasurer and/or approved by the Full Board. Any

expenses over \$1,000 without prior approval will not be reimbursed by the RWCS. Motion carried. One Nay vote.

Website:

John Tremble has agreed to be the board liaison, to the website provider River City Internet. Todd Hintz is willing to provide support to the liaison on any situations that arise from the Website Host.

John will contact the current provider and find out what all RWCS has available to them regarding the website. John and Todd will also work with another provider and come to the May meeting with additional information.

Reciprocity Agreement:

Every three years, in January, the Reciprocity Agreement will be sent to all Chapter Presidents for updating.

Budget Process:

Board discussed the current budget cycle. Agreed to the year to year format.

Discussion on how the Commemorative Manager would be able to choose a more expensive piece to produce that would not have an effect on our budget process, but would benefit the members.

Good of the Order:

Discussion on the Newsletter contract.

The meeting was adjourned at 10:25 am.

Respectfully submitted:

Paulette Floyd

RWCS Interim Secretary

Please note, these minutes are condensed and unapproved by the RWCS Board of Directors. Members wishing a full set of minutes may either contact the secretary or view them on the RWCS website.

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A new and trendy creation that will be a keepsake for years to come are my exquisitely, hand-crafted sterling silver charms.

These charms are true replicas of your favorite Red Wing pieces. Choose from a crock, wing, bowl, jug, pitcher, vase and new for spring, a little Red Wing shoe. (Special price if you purchase all the charms at once.) Collect them for yourself or for the avid collector in your life...Create a bracelet, key chain, or wear as a pendant. Show off your collecting style while wearing your favorite Red Wing pieces.

To order or have a pamphlet sent, call or write: 920-478-9557, email: sherryk2@charter.net

Look for charms in Red Wing at:

Black Horse Marketplace • Call 651-388-1357 for directions

Creator: Sherry Rehm • 412 Minnetonka Way • Waterloo, WI 53594

All charms are designed by Herb Redman of The Voyagers Jewelry Design,
visit website at: www.voyagersjewelrydesign.com

NEWSLETTER ADVERTISING RATES

CLASSIFIED ADS

Classified ads are 15¢ per word;
\$3 minimum charge.

Ads are divided into the following sections: *Red Wing For Sale*, *Red Wing Wanted*, *Other Pottery For Sale*, *Other Pottery Wanted*, *Events*, *Clubs*, *Auctions*, *Publications*, *Announcements* and *Services*. You will not be charged for these words, but please indicate which section your ad should be placed in. If ad is to run in more than one issue please indicate at time of placement.

Please type or print clearly and proofread before submission.

DISPLAY ADS

Display Ad Size	1x	6x
Full page	\$400	\$360
1/2 page (horizontal or vertical)	200	180
1/4 page	100	90
1/8 page (includes typesetting)	60	45
Display Ad Dimensions		
Full Page	7½x10	
1/2 page (horizontal or vertical)	7½x4½	
1/4 page	3½x4½	
1/8 page	3½x2½	

Display Ads are accepted on a first-come, first-served basis. The publisher reserves the right to refuse ads for any reason.

The Newsletter is produced on a Macintosh in Quark XPress. Ads must be supplied electronically as an EPS or TIFF file for Mac. Be sure to include all fonts used. If you are unsure about acceptability, inquire with the Editor. Quotes supplied for design and makeup if needed; there is a \$50 minimum. Unformatted or unreserved ads will be treated as classifieds.

DEADLINES

Issue	Advertising Deadline
February	January 10
April	March 10
June	May 10
August	July 15
October	September 10
December	November 10

EDITOR ADDRESS

Send all ads with payment. Make checks payable to **Cindy Taube** and mail to: Creative Communications
27950 Bayview Drive
Red Wing, MN 55066

We can't accept checks made out to the Red Wing Collectors Society.

CLASSIFIEDS

RED WING FOR SALE

Commemoratives: 1981-\$500; 1984-\$375; 1988-\$100; 1989-\$265; 1990-\$90; 1991-\$100; 1992-\$85; 1993-\$85; 1994-\$80; 1995-\$80; 1996-\$110; 1997-\$100; 1998-\$100; 1999-\$65; 2000-\$95; 2001-\$95; 2002-\$95; 2003-\$85. Also, Red Wing Newsletters - Dec. 1990 thru Oct. 2001 - \$15. Call evenings: 320-253-2696.

Handles and Wooden Lids. Send SASE for flyer to: Larsen's Collectibles, 757 120th Street, Hampton, Iowa 50441-7555. Phone 641-866-6733. 4/04

5 Gal. Birchleaf Beehive Jug - \$450; 1/2 Gal. Brown Top Wing Jug - \$225; One Gal. Wing Crock with Lid, some inside flaking - \$400. Call 541-881-1102.

2 Gal. Iced Tea Cooler w/Handles & Spigot, no Lid - Mint - \$1300; Hazel Extra Creamery Butter (RWII) w/Lid & Bail, lid has small chips - \$325; 5 Gal. Koverwate, mismarked 3, very unusual, one small chip near base - \$550; obo's. Call 231-775-4128. 6/04

Commemoratives: 1980-2003-\$3850; 1994-\$50; 1995-\$50, 2002-\$50; 2003-\$50; 1996, 1997 and 1998 MidWinter GetAway-best offer; MidWinter Buttons-best offer; (5) old Miniature Jugs to wear on gold chain, blue, grey and (3) brown slip-\$150; (19) Buttons 1983-1992 also 1996-\$150; Greyline Small Casserole/no cover-\$175; Large Cherryband Pitcher-\$200; Miniature Mug Hotel Blatz, blue & white (3) hairlines-\$100; Beater Jar Advertising Fred T Esser Hartford, WI-\$200; 1# Butter Crock 6¢-\$150; 2# Land O Lakes Butter Crock, blue lettering-\$300; 10# Elmhurst Dairy Butter Crock-\$300; 1# MM Gasser Butter Crock-\$100; 1# Gasser Co. Butter Crock-\$200; 1# O Donald Bake Beans Butter Crock-\$200; 4# Gasser Butter Crock (3) chips-\$200; 4# Gasser Co. Butter Crock-\$200; 1# Butter Crock, blue-\$200; 1 Gal. Jean Duluth Farm, wide mouth-\$350; 1 Gal. Isabells Butter Wholesale Cream, wide mouth jug-\$350; 5# Jean Duluth Butter Crock - hairline and chip-\$300; 5# Jean Duluth Butter Crock (4) small chips on bottom-\$300; McDonalds Cherry Band Pitcher 1997-\$150; 1984-1996 RWCS Newsletters-\$125 or b/o. Call 218-724-5703 after 3:30p.m.

RED WING FOR SALE

Iris Spoon rest, \$125, Cobalt Blue Spittoon \$795, 1982 Commemorative \$795, Spongeband salt shaker \$600. Call 651-388-9588 and leave message.

We have put the balance of our 20 year Red Wing collection in our antique store. There are over 100 pieces of Stoneware and Pottery. Come see them at Cabin Antiques, 156 South Penn, Oberlin, KS located at the junction of Hwy. 83 and 36. 6/04

1978 thru 2003 RWCS Commemoratives. Will sell by the piece or lot. Make an offer. Call 952-474-7246.

McDonald's Red Wing Collectible Crocks - 2003 Annual and Christmas - Limited amount left. email: www.McCourtesy.com or stop by McDonald's of Red Wing.

RED WING WANTED

Saltglaze Crocks, Churns and Coolers wanted. Looking for all patterns especially the drop eight pattern. Also a four gallon Minnesota Lid as pictured on page 145 in the white book, ski oval and Colfax Beehive Jugs. All Blue Panel Sponge Bowls, Salt Glaze Churn Lids and Crock Lids. Chris Tincer 316-250-3416. Please have price and description, condition is important. 4/04

CLUBS AND PUBLICATIONS

New 2004 Values for both Red Wing Stoneware and Red Wing Collectibles. \$9.95 each or \$17.95 for both plus \$1.50/\$2.00 postage, respectively. Quantity discounts available. Gail Peck, 2121 Pearl, Fremont, NE 68025. 402-721-5721. 12/04

NEW! 2003 price guides now available for each of my three books: Red Wing Art Pottery Including Pottery Made for RumRill (book one), Red Wing Art Pottery TWO, and Red Wing Dinnerware Price & ID Guide. \$5 each s&h \$2 (1-3 price guides). Red Wing Art Pottery Two (\$29-\$6 s&h) and Dinnerware (\$12.95-\$3 s&h) books available while they last. Sorry book one out-of-print. Send check to Ray Reiss 2144 N. Leavitt Chicago, IL 60647. Phone 773-235-7393. 6/04

OTHER INFORMATION

Looking to buy Art Pottery? Trying to find a particular shape or glaze? I can help! Contact Ron Linde, 500 South Water Street, Northfield, MN 55057 or email ronlinde@clear.lakes.com or leave a message at 507-645-6946.

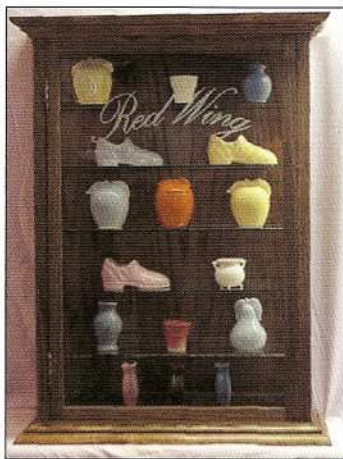
AUCTIONS

2nd Annual Stoneware & Pottery Auction. 450+ pieces - Sunday, April 18, 2004 - 12:30p.m. Storden School City Center. Croatt Auction Service - Storden, MN. John Croatt. 507-445-3919 or 507-445-3475. www.midwestauctions.com. 4/04

Tuesday July 6, 2004 - 3:30 pm - National Guard Armory, Red Wing, MN. 500+ pieces consisting of Birchleaf Crocks & Jugs, RW Liquor Co. Shoulder Jug, 1# Pantry Jar, Water Coolers, Lids, Salt Glaze Crocks, 12 Gal. Transition Elephant Ear Crock, Bean Pots, Mini Jugs, Beater Jars, Spongeband Pieces, Commemoratives, Brushware Lamp, Cookie Jars, Vases, Rooster Casseroles, Animal Planters & Ash Receivers. Catalogs available June 1 at \$5.00 each. Houghton's Auction Service, 1967 Launa Ave. Red Wing, MN 55066

Wednesday July 7, 2004 - 3:30 pm - National Guard Armory, Red Wing, MN. 400+ pieces consisting of a large variety of RW Artware, Rumrill, Brushware, Nakomis Vase, Dinnerware, Cookie Jars, Commemoratives, Cannon Valley Commemoratives, Crocks, Butter Churns, Bean Pots, Assortment of Mini Jugs, Ashtrays, Plus much more. Catalogs available June 1 at \$5.00 each. Houghton's Auction Service, 1967 Launa Ave. Red Wing, MN 55066

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Handmade, solid oak display cabinets made in Red Wing, MN. Solid oak wood cabinets available in several styles, sizes and finishes. Designed to display and protect your collections and etched glass is available. Five styles to choose from or we will custom make one to your specifications. Contact us for a brochure or more information.

Red Wing Cabinets

787 Hallstrom Drive • Red Wing, MN 55066
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Pottery Place Mall Has It All!

Brat Feed

Wed., July 7th - 11am-3pm

Show & Sale Begins

Thurs., July 8th - July 10th

For pre-registration contact:
Kim Cardell • Pottery Place Mall
2000 West Main St. • Red Wing, MN 55066
651-388-1428



Specializing in Red Wing Dinnerware
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Open year 'round by appointment.

MID WINTER 2004

The 2004 MidWinter GetTogether was a great event! The weather cooperated and 367 members made the trip to Des Moines, Iowa. The excitement will continue to build until the annual Convention in July. Make sure you plan to be there.

